

# Premier Provider of Managed Services and Technology Solutions

For more than two decades, Eze Castle Integration has been the premier provider of technology solutions to the financial and investment management industry. Recently, we profiled the firm and spoke to Executive Director Dean Hill as we looked to discover more about their innovative ways, especially following their recent success in Wealth & Finance's Global Excellence Awards where they were awarded title Best in Hedge Fund Technology Services.

Eze Castle Integration's managed IT and complete cloud solutions are industry-leading and relied on by more than 650 firms around the world. Eze Castle Integration prides itself on providing the highest client service levels and support to clients 24x7x365. The overall mission of the firm is to be the pioneer in managed services and technology solutions that empower financial firms and exceed customers' expectations, as Dean explains.

"Here at Eze Castle Integration, our mission is to be ahead of the technology curve to provide our clients with ongoing innovative solutions. Our approach is to take time to research, review and test new technologies and emerging trends, before adopting these into our service offering. We are proud to be the driving force behind the adoption of cloud services in the investment industry. It all began in 2005, when Eze Castle Integration deployed the first hosted cloud platform for a single hedge fund based in New York City, which has since evolved into a global platform supporting more than 400 firms worldwide".

Strategies around product innovation include expanding the services delivered via the Eze Cloud platform, all while enhancing the core infrastructure with new security and data protection layers. For corporate growth, Eze Castle Integration's strategy remains to provide tailored services to clients across all regions. This approach has resulted in Eze Castle Integration being a global provider of relevant IT services to the industry. As for client satisfaction, Eze Castle Integration invests in internal systems, as well as employee training programs to help ensure clients receive rapid response from knowledgeable employees at every touchpoint.

Eze Castle Integration's global presence spans eight offices in the United States, as well as locations in London, Singapore and Hong Kong.

Their devoted team services more than 650 firms worldwide, including nearly 200 firms with \$1 billion or more in assets under management. From start-ups, to small and large established firms, Eze Castle Integration listens and caters to every client's needs to ensure their business continues to flourish and IT infrastructures remain secure, resilient, available and robust.

Delivering complete managed services is ingrained in the firm's culture, with clients always receiving outstanding technology solutions wrapped in award-winning service. Speaking of award-winning, Dean highlights what it means to have been selected by Wealth & Finance as the Best in Hedge Fund Technology Services.

"This award reinforces our mission as an organisation, to provide best in class managed services and technology solutions to hedge funds and alternative investment firms."

As for what separates Eze Castle Integration from its competitors, is the multifaceted suite of services that the team have built within the Eze Cloud portfolio, coupled with its unparalleled client service and robust thought leadership program. Eze Castle Integration recognises that its clients require rapid response as they operate in the fast-paced financial markets and have built a global 24x7x365 support organisation that is ready to respond.

With regard to the working environment at the firm, the company believes it is only as strong as its employees, and Eze Castle Integration is exceptionally proud of its staff. The organisation is committed to showing its employees on a daily basis how much it values them. It does this by providing employees with superior benefits and a healthy, inclusive and professional work environment. The firm takes care of its staff so that

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staff can concentrate on taking care of clients. By employing more than 350 people around the world, Eze Castle Integration attracts, develops and retains the best and brightest technology experts by fostering long-term relationships and providing them with individual career paths which suit each individual.

Looking ahead, Eze Castle Integration believes demand for managed services will continue to grow, and that technology innovation will drive new offerings delivered via hybrid and private cloud platforms.

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