



# **AN EXPERT PARTNER FOR FINANCIAL SERVICES CYBERSECURITY**

Protecting financial services industry organizations  
with ECI's full stack cybersecurity solutions



## INTRODUCTION

**Financial services organizations are having to transform at speed. Accelerated digitization – necessary to meet customer and market needs – also brings many cybersecurity challenges.**

New assets, processes, environments, endpoints, and applications have increased threat surfaces. Human error remains the primary cause of data leaks. Meanwhile, a shifting regulatory landscape makes compliance difficult, and the consequences of breaches are harsh.

As part of an industry that is an attractive target for cybercrime, financial organizations have developed a more mature approach to their security and IT hygiene. What wasn't previously considered as essential (such as round-the-clock support and monitoring) is now considered critical to operational resilience and functionality.

These developments have also come with the acknowledgment that managing cybersecurity is costly, complicated, and demands specialist skills. Financial firms, used to keeping their data close to their chest, have accepted that they need help from outside; to form partnerships with experts with the specialist skills who understand the changing threat landscape and can efficiently and effectively run their security programs.

**And that is where ECI comes in.**



# A COMPREHENSIVE SOLUTION TO MAXIMIZE THE EFFECTIVENESS OF YOUR SECURITY PROFILE

**With ECI as your trusted partner, we deliver assured business transformation through cybersecurity.**

Working with us, you can delegate your entire cybersecurity stack to a company with decades of experience in your industry, along with the bandwidth and depth of knowledge to manage it on your behalf. We provide you with consulting and services to control your software and hardware assets, protect data, develop more secure operations, and educate your workforce.

**ECI Cybersecurity Solutions cover your holistic managed security needs, incorporating:**



**Identification:**  
Visibility into key asset tracking and inventory management information.



**Protection:**  
Correcting compromised user credentials to stop targeted account takeovers, plus phishing simulation training.



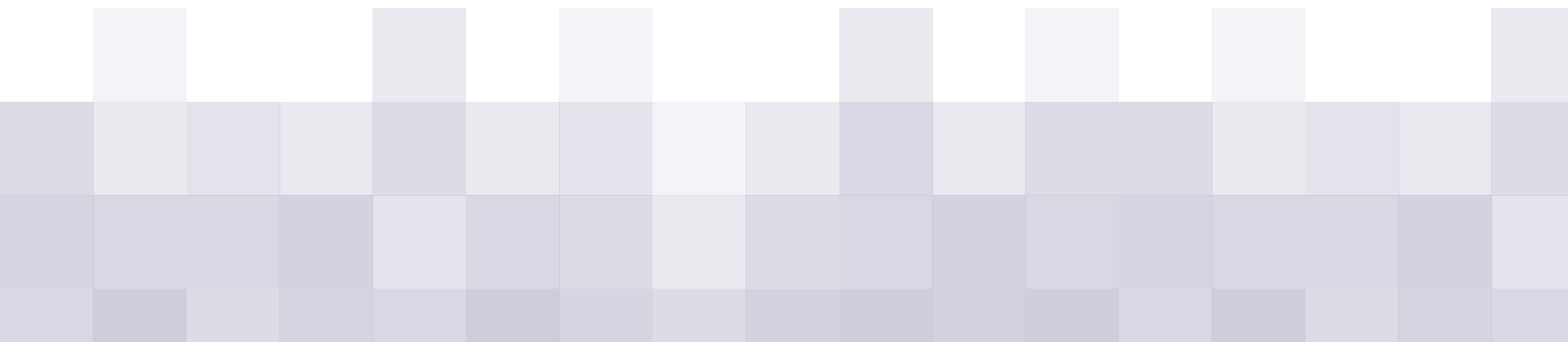
**Detection:**  
Search and analytics technology with threat intelligence and human cybersecurity threat hunters.



**Response:**  
24x7x365 monitoring from support teams trained to take appropriate action on all alerts.



**Recovery:**  
Hands-on training for incident response and refining response strategies.



# IN-DEPTH ENGINEERING CAPABILITIES. DEDICATED SECURITY EXPERTS. HOLISTIC CYBERSECURITY SOLUTIONS

Financial firms understand they need cybersecurity that is more proactive, with continuous monitoring and response to attacks. But the resource-intensive approach of extended detection and response (XDR) is prohibitive for many small to mid-sized organizations.

With Cybersecurity solutions from ECI, we support you with talent and technology dedicated to identifying the latest threat vectors across your landscape, which we combine with automation and AI (for detection and alerts) to ensure response and action in seconds rather than minutes.

A managed XDR service is just part our end-to-end offering. We can deploy and fully manage all the critical cybersecurity needs to keep you on top of risk, with:



## Proactive and comprehensive regulatory compliance to ensure your reputation at the highest possible level.

Our engineering capabilities and vast experience in the financial services industry means we know how to reduce the reputational risks to your business, and keep you aligned with regulations.



## Improved speed of response to threat and exposures.

We are a single partner to deliver a seamless and extended detection and response (XDR) service. Our SIEM platform is integrated with industry and public threat feed for deep and broad security intelligence.



## A complete service to manage your cybersecurity requirements.

We provide a response to the cybersecurity skills gap, and take the load off overstretched IT and security teams. Plus, our governance and risk (GRC) programs can address employee behavior across the business.



## An independent perspective of your cybersecurity status.

We identify the realities of your risk in a pragmatic way, providing you with a clear view of your existing security posture, maturity, and readiness. Together, we can optimize the way you address and mitigate risk with governance programs.



## Pre-defined integrations that enable your business to quickly pivot and adapt.

Rather than having to build new rules from scratch when adapting and adopting new technologies, we have teams dedicated to integration who can flow them into your monitoring framework easily, and quickly adapt to potential threats.



## Holistic security operations that are always on.

With round-the-clock support, we identify issues but also recommend improvements and can remediate vulnerabilities. We can create custom alert definitions based on industry best practices, regulatory compliance, and your relevant needs.

# WHY ECI IS THE RIGHT PARTNER TO MANAGE REGULATORY REQUIREMENTS AND MAINTAIN CONSTANT SECURITY VIGILANCE

ECI is unlike other Managed Service Providers because:



**We have huge industry experience.**

We bring specific industry experience of cybersecurity withing complex organizations, along with 25+ years of experience. This includes deep knowledge of the regulatory environment and due diligence that can be of great comfort to specialist financial services investors.



**We leverage specialist financial services threat feed insights.**

We are one of the few organizations who have access to the FS-ISAC feed, to which all large banks and financial institutions contribute. This means we can see potential incoming threats and automatically apply this valuable knowledge to all the firms we work with.



**We have breadth and depth beyond security.**

Our engineers, IT architects, and networking experts know how systems are built and work. When things break, they know why. We bring knowledge of your environments, with the ability to manage incidents from analysis through to recovery.



**We continually invest in our technology and people.**

We ensure that the people who run our platform and understand the threats across the current landscape are constantly pushing our products. This means they can rapidly accommodate new needs and build the rules to deal with new threats.



**We have a true business focus.**

We learn what your business does, its financial and customer model, and what your data points are. Because that's what we need to keep you protected.



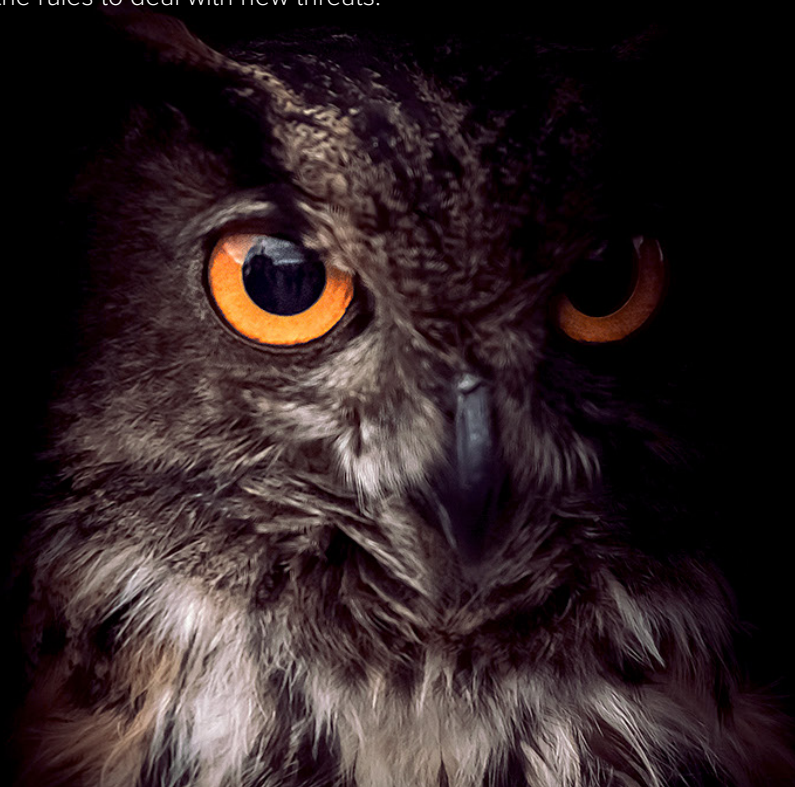
**We test everything on ourselves first.**

Every aspect of our Managed SIEM tool – from agents, to alerts, to visualizations, and dashboards – are tested and deployed company-wide at ECI, before we roll them out to our clients.



**We provide higher levels of visibility and transparency.**

We democratize all insights, live data, and security intelligence to empower every stakeholder. We can customize and configure insight to include all your relevant integrations, for complete visibility across your secure business performance.





## A COMPLETE AND PROACTIVE PARTNER FOR FINANCIAL SERVICES ORGANIZATIONS CYBERSECURITY

We combine security technology with human expertise to protect your business against cyber-attacks – with services that can be managed 20-40% cheaper than in-house.

As an experienced, expert partner for security for financial services organizations, we bring a depth of completeness and expertise on all key areas relevant to your business. We take the entire challenge of managing security of your organization away from you. Meaning you can focus on core business growth.

**Together, we help you go Beyond Lights On.**

### ABOUT ECI

ECI is the leading provider of managed services, cybersecurity and digital transformation for alternative financial services organizations across the globe. With its unmatched platform of solutions, ECI provides assured business acceleration through technology, partnering with clients to drive innovation. More than 1,000 customers worldwide with over \$3 trillion of assets under management put their trust in ECI.

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