



## Professional Services

Eze Castle Integration's Professional Services Group (PSG) delivers consulting and software development services to help hedge funds and investment management firms streamline business processes and maximize technology investments. Using proven methods, Eze Castle assists clients in analyzing existing processes and workflows, identifying inefficiencies and implementing customized solutions that yield greater operational efficiency, sustainable performance and competitive advantage.

The PSG professionals at Eze Castle bring to all client engagements a deep understanding of the investment industry and business processes combined with extensive experience in applying technology solutions. They work closely with clients to understand client goals and create a clear roadmap for achieving those goals. The services provided by PSG are as broad as the profile of clients they support. From startup to growth, the PSG professionals understand the unique challenges and opportunities firms face throughout their lifecycles and design solutions that scale with an organization.

The services delivered by Eze Castle's Professional Services Group center on:

- Strategic Consulting
- Packaged Software Integration
- Custom Software Development

### Strategic Consulting

Leading investment firms must seek operational excellence as well as create differentiation through data management and customized technology solutions. With over a decade of experience in servicing the financial market, few firms understand this challenge as well as Eze Castle. That is why forward-looking firms rely on Eze Castle's PSG professionals to bridge the gaps that exist between business strategy, operations and technology.

#### EZE CASTLE'S CORE SERVICES

##### Strategic Consulting

- Operational and technical analysis
- Workflow optimization
- Technical architecture and design

##### Packaged Software Integration

- Front office solutions
- Middle and back office solutions
- Reporting and analytics

##### Custom Software Development

- Software engineering
- Database design and development
- Portal and website creation
- Microsoft Excel® integration

### ❖❖ About Eze Castle Integration

*Eze Castle Integration ([www.eci.com](http://www.eci.com)) is the leading provider of technology and IT services to the investment industry. The company's service areas include Startup and Relocation, Outsourced Technology Support, Professional Services, Telecommunications, Disaster Recovery and Business Continuity Planning, Archiving, Storage, and Internet Service. Eze Castle Integration is headquartered in Boston and has offices in Chicago, London, Los Angeles, Minneapolis, New York San Francisco and Stamford. © 2008 Eze Castle Integration, Inc.*

In delivering strategic consulting services, Eze Castle's PSG professionals immerse themselves in a client's business and present a clear perspective on how the firm can achieve greater business value from IT and operations. Eze Castle begins engagements with a complete operational and technical analysis of a client's environment to understand workflows and critical business operations. From there, PSG professionals identify bottlenecks and opportunities to streamline processes through automation and deliver a comprehensive technical architecture and design plan to the client. With the plan complete, Eze Castle works closely with the client on execution, taking a phased approach focused on achieving short-term improvements but long-term gains.

### **Packaged Software Integration**

Eze Castle takes a systematic approach to the integration of front, middle and back office software that focuses on streamlining operations and accelerating performance across the organization.

The PSG professionals are experts in the third-party applications investment firms rely on and are skilled at customizing and linking these products to increase cross-company collaboration, transparency and flexibility. Further highlighting the PSG advantage, Eze Castle's broad partner network means PSG professionals work side-by-side with leading application providers to ensure seamless customization for clients.

From analytics and risk management to accounting and reporting, Eze Castle helps firms maximize their technology investments by aligning prepackaged applications with a firm's unique workflows and processes. Through integration of critical systems, investment firms can automate time-consuming manual processes, better address investor demands for transparency and adapt seamlessly to industry and regulatory changes.

### **Custom Software Development**

Eze Castle's custom software development services help firms meet their evolving business and technology challenges by defining, designing and building tailored applications to meet a firm's exact business requirements.

The PSG professionals at Eze Castle have extensive experience in software engineering, database design and development, portal and website creation, and Microsoft Excel® integration. Through each of these projects, Eze Castle delivers high-quality applications that are easy to maintain, scalable to grow with an organization and highly secure. Also, by using best practice frameworks and following rigorous testing methodologies, Eze Castle mitigates risk and is able to speed time to value for clients.

#### **JUST STARTING OUT?**

The best software in the world means nothing if it is not used properly. Eze Castle has found that many firms start out the same way—with a small set of equipment and software capable of servicing them year one but unable to scale as their business grows. This approach leads to wasted resources and costly new capital expenditures that could have been avoided had the firm aligned their business plan to their technology roadmap day one.

With PSG by your side at launch, every piece of software and technology is strategically selected and implemented with a plan to support growth. Foresight into what your fund will require immediately, as well as in the years to come, is imperative and helps ensure efficient operations.

#### **MORE INFORMATION**

Eze Castle's Professional Services Group can help your firm streamline business processes and maximize technology investments.

**To learn more,  
Call today: 800.752.1382 or  
Visit our website at [www.eci.com](http://www.eci.com)**

